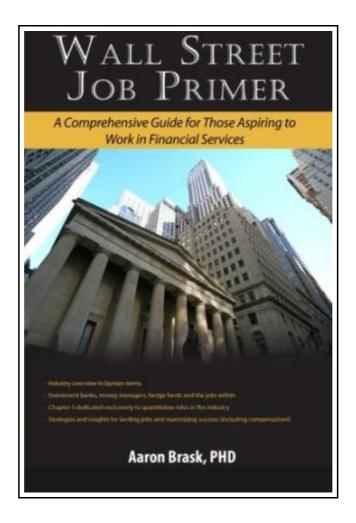
# Wall Street Job Primer



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(Fabian Kuhlman II)

## WALL STREET JOB PRIMER



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Createspace. Paperback. Book Condition: New. This item is printed on demand. Paperback. 180 pages. Dimensions: 8.9in. x 6.0in. x 0.5in. READERS: I am incredibly pleased my book has sold well and made it into the curricula of some top tier universities. Notwithstanding, I WOULD GREATLY APPRECIATE YOUR FEEDBACK ON AMAZON. In an effort to provide more bang for your buck, Ive started a blog (WallStreetJobPrimer. com) where I will answer any questions you have directly. Alternatively, you can email me directly (address is at the end of the Preface section on page XI, Thank you! Overview (more complete description below) Industry overview in layman terms Investment banks, money managers, hedge funds and the jobs within Chapter 5 dedicated exclusively to quantitative roles in the industry Strategies and insights for landing jobs and maximizing success (including compensation!) I wrote this book to help those who aspire to or already work in the financial services industry. While my original intention was to help out aspiring quants (like myself a bit over 10 years ago), I have geared most all of the topics so that they will be helpful to anyone that is relatively new to the financial sector. Indeed, the content is presented in a manner that requires no prior knowledge. I have done my best to describe each topic from scratch and use examplesdiagrams to illustrate many points. The first half of the book (three chapters) provides an introduction to capital markets and the financial institutions within. I start with an overview of these topics in the first chapter. Chapters two and three then describe investment banks (the sellside) and the institutions that manage peoples money (collectively known as the buy-side) in detail. The latter half of the book focuses more on the actual jobs within these financial institutions. Chapter four...



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